

MIBI

**MONTPELLIER
INTERNATIONAL
BUSINESS
INCUBATOR**

AN INCUBATOR DEDICATED TO



A UNIQUE OPPORTUNITY TO LAND SMOOTHLY AND SET UP

- Ranked as one of the world's top business incubators (UBI Global Index), Montpellier BIC is the only French incubator ranked in the Top 10 worldwide
- Montpellier BIC certified by InBIA Soft Landings Program since 2008
- French Tech Visa For Founders and French Tech Ticket Partner Incubator

FOREIGN-OWNED COMPANIES



Soft Landings



UBI GLOBAL

UBI Global



French Visa for Founders



FRENCH TECH TICKET

French Tech Ticket Partner



#Crunch
#Entrepreneur
#Innovation

YEI Start in France

YOUR BUSINESS IN FRANCE

- Partner incubator of the YEi Start in France program, an accelerator for young science-based companies interested in growing their business in France and Europe
- Key economic sectors: Digital / IOT, Healthtech, CCI (Cultural and Creative Industries), Agroecology, and Foodtech

YOU CONCENTRATE ON YOUR BUSINESS, WE HELP MINIMIZE YOUR RISK!



ECOCLIMASOL 
JEAN-PHILIPPE BOULANGER, CEO



“We consider MIBI as a unique and privileged place to open our French office. MIBI’s international framework and the variety of its startup expertise help us exchange with other companies and teams about market approach, experience, and challenges. The interaction between EcoClimasol and Montpellier BIC enabled us to develop commercial partnerships.”



INNERSHIP 
THOMAS D’HAUTEVILLE, CEO



“While benefiting from more than 30 years’ experience assisting startups, we felt very comfortable and reassured with the support we received from Montpellier BIC throughout this amazing journey. We obtained several public grants. The BIC coach’s help was essential for better understanding the national support we could receive. Our coach helped us contact the various parties and assisted us with our forms.”

MIBI, welcoming more than 10 different nationalities



SOFT LANDINGS PACK



Workplace

- 3,500 m² total space
- Scalable office space – flexible lease
- Shared facilities and services: reception desk, meeting rooms, photocopiers, video conference equipment, lobby, and kitchen space
- Free access to a fully-equipped office (reservations required) over 6-month period



Individual assistance

- A dedicated coach, particularly experienced and specialized in issues specifically related to foreign companies, to help with:
 - Evaluating market potential
 - Identifying potential technology partners
 - Resolving legal and financial issues
 - Defining development strategy
 - Completing funding request applications
- Arranging meetings with key players: business and technology partners, potential customers, public organizations, and service providers
- Regular follow-up and meetings



Group programs and events

- Adapted professional training
- Invitations to networking events (VCs, experts...)



Introduction to our network of service providers matching your needs

- Market research and positioning
- Accounting, legal, and financial services
- International communication and marketing
- Assistance with intellectual/industrial property
- Employee recruitment formalities
- Staff relocation services
- Inter-cultural and French cultural awareness
- Translation, interpretation, and language training

REASONS FOR CHOOSING MONTPELLIER BIC

ADVANTAGEOUS COMPANY SET-UP COSTS

- **Leading European destination** for its low cost of doing business (KPMG)
- **Lower company set-up costs:** 5% lower than Nantes, 10% lower than Lyon, and over 25% lower than Paris (BNP Paribas Real Estate, Ober Haff, Michael Page, Adecco)

YOUNG AND DYNAMIC ENVIRONMENT

- **The fastest growing area in France**, with twice the nationwide demographic growth forecast from 2020 to 2030 (French Institute for Statistics)
- Fastest **demographic growth** of all French metropolises
- **8,000** new residents per year
- **43%** of the population under 30 years old
- **72,000** students
- **8,000** researchers

ASSOCIATIONS AND NETWORKS

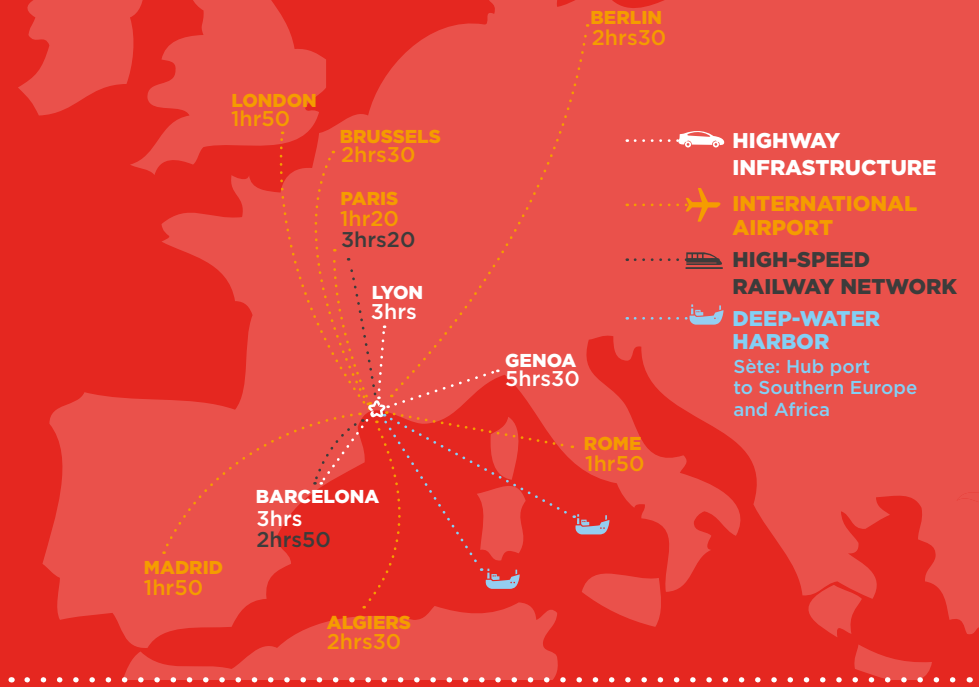
- A community of over **160 entrepreneurs**
- Access to **regional technological excellence**
- A network of **funders and investors**
- A supportive **alumni** network
- A network of **universities, research centers, and partner schools**
- The **French Tech** network

SUCCESS STORIES

Aquafadas (Rakuten), AwoX, Bime (Zendesk), Biotope, Bio-UV, Deinove, Diadom, I2A, Intrasense, Isotropix, Matooma, Medtech, OCEASOFT, Osmozis, Pradeo, Scimob, Sensorion, SMAG group, Tageos, Teads, Techsia / Igeos (Schlumberger), Urbasolar, Wynid (Verifone), and more.

... all demonstrating the benefits of the BIC method

AN ACCESSIBLE LOCATION IN A CONNECTED TERRITORY



**JOIN A RICH STARTUP ECOSYSTEM THAT IS DYNAMIC
AND REMARKABLE ACROSS MANY SECTORS!**



BIC is a service of the Montpellier Méditerranée Métropole Department of Economic Development and Employment. BIC is co-funded by the European Union, "L'Europe s'engage in Occitanie" (via the European Social Fund), Montpellier Méditerranée Métropole, and the Occitanie Region.



MIBI - MONTPELLIER INTERNATIONAL BUSINESS INCUBATOR

Rue du Mas de Verchant - 34960 Montpellier cedex 2 - France
+33 467 133 400
contact@bic-montpellier.com

bic-montpellier.com



MONTPELLIER BIC WELCOMING INTERNATIONAL COMPANIES



bic-montpellier.com

PHILIPPE SAUREL
PRESIDENT OF
GREATER MONTPELLIER
MAYOR OF MONTPELLIER



The gateway to the Mediterranean market, Montpellier is rich with universities, research, and innovation, possessing major advantages that support business success at an international level. Ranked by UBI Global as the world's second-leading incubator, Montpellier BIC embodies our territory's ability to create favorable conditions for helping local startups expand competitively in international markets.

Is your head office outside France, or would you like to develop your business activity in French and European markets? Could you use some help getting started? Are you looking for flexible space and a dynamic ecosystem? Montpellier Méditerranée Métropole welcomes you with a personalized service offering dedicated to foreign entrepreneurs, guiding you every step of the way from the moment you arrive.

Come quickly, this is where it's all happening!



Philippe Saurel
Mayor, City of Montpellier
President of Montpellier Méditerranée Métropole



Chantal Marion
Vice President of Montpellier Méditerranée Métropole
In charge of economic development, higher education and research, innovation, French Tech, and artisan trades
Operational planning and urbanism

Since 1987

>700

companies assisted

+5,200

direct jobs created

Exceptional survival rate

89.7%

reach 3 years
(72% nationwide)

84.9%

reach 5 years
(60% nationwide)

3

INCUBATORS

including one dedicated to foreign-owned companies

2nd

**LEADING INCUBATOR
WORLDWIDE**

UBI Global Ranking
Feb. 2018

